

Massachusetts Division of Insurance  
Quarterly Report of Membership  
in Health Maintenance Organizations  
as of March 31, 2003 <sup>1</sup>

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester
Group <sup>2</sup> Members	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. <sup>3</sup>	527	87	774	0	4,346	192	1,579	524	5,861	0	2,333	973	1,808	3,081
CIGNA HealthCare of Massachusetts, Inc.	748	83	1,211	0	3,003	512	2,977	917	4,910	0	1,537	1,132	1,048	34,217
ConnectiCare of Massachusetts, Inc.	0	17	1	0	0	78	5,846	861	1	0	0	0	1	53
Coordinated Health Partners, Inc. <sup>4</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc.	106	34	1,007	3	5,629	672	690	171	14,524	3	2,180	890	828	104,529
Harvard Pilgrim Health Care, Inc. <sup>5</sup>	21,180	1,037	41,424	3,262	42,703	835	3,029	1,590	127,425	34	70,995	51,537	54,616	37,300
Harvard Pilgrim Health Care of New England, Inc. <sup>5</sup>	52	1	88	0	1,251	8	23	16	1,962	4	205	154	78	455
Health New England, Inc.	8	9,482	2	1	1	5,664	31,543	13,461	5	0	1	1	2	251
HMO Blue <sup>6</sup>	26,567	19,432	54,265	205	96,993	8,386	41,742	15,503	173,787	412	80,985	59,230	50,693	68,464
Neighborhood Health Plan, Inc.	37	38	775	0	1,467	5	48	5	3,480	0	2,438	1,457	12,849	215
One Health Plan of Massachusetts, Inc. <sup>7</sup>	19	0	24	0	152	0	6	6	227	0	67	29	57	105
Tufts Associated HMO, Inc. <sup>8</sup>	13,865	3,891	30,435	0	67,855	5,630	15,576	9,746	154,621	0	62,661	47,183	47,623	61,543
UnitedHealthcare of New England, Inc. <sup>9</sup>	760	3	20,566	7	173	7	32	3	399	3	938	1,385	151	1,263
<b>Total Group Members</b>	<b>63,869</b>	<b>34,105</b>	<b>150,572</b>	<b>3,478</b>	<b>223,573</b>	<b>21,989</b>	<b>103,091</b>	<b>42,803</b>	<b>487,202</b>	<b>456</b>	<b>224,340</b>	<b>163,971</b>	<b>169,754</b>	<b>311,476</b>

<sup>1</sup> Information reported by HMOs as of the end of the first quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization

Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

<sup>2</sup> Includes all commercial group members enrolled in the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1."

<sup>3</sup> Aetna US Healthcare Inc. formally changed its name to Aetna Health Inc. as of July 22, 2002.

<sup>4</sup> Doing business as Blue CHIP/Coordinated Health Partners, Inc. The company has nonrenewed all Massachusetts-based individual and group policies, but continues to have members residing in Massachusetts covered under Rhode Island based groups. The company has signed an agreement with the Division to provide certain Massachusetts mandated benefits to Massachusetts-residing members as a substitute to maintaining an HMO license. The report will cease to reflect company members beginning with the first quarter 2003 report.

<sup>5</sup> Certain membership, formerly under the Pilgrim Health Care, Inc. license, was transferred under the Harvard Pilgrim Health Care, Inc. and Harvard Pilgrim Health Care of New England, Inc. licenses effective January 1, 2002. As of January 1, 2002, the report includes for the first time those Massachusetts residents who may be covered through New Hampshire groups under Harvard Pilgrim Health Care of New England, Inc. There were no members reported under the Harvard Pilgrim Health Care of New England, Inc. license, since prior to this date, all coverage was issued through New Hampshire groups.

<sup>6</sup> A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

<sup>7</sup> One Health Plan of Massachusetts, Inc. notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003.

<sup>8</sup> Doing business as Tufts Associated Health Plan and as Tufts Health Plan.

<sup>9</sup> United HealthCare of New England, Inc. formally changed its name to UnitedHealthcare of New England, Inc. as of July 17, 2002.

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Massachusetts
Members at End of Quarter
22,085
52,295
6,858
0
131,266
456,967
4,297
60,422
696,664
22,814
692
520,629
25,690
2,000,679